

March 2026

Good Morning!!

As we have welcomed in the first day of spring, there seems to be a clash of seasons throughout much of the country. Some regions have experienced record-breaking warm fronts. Elsewhere, severe weather that includes tornadoes, hail, and severe rain has been prevalent. Meanwhile, there are still a few pockets of the country experiencing snow and freezing temps. Only in Oklahoma can you run your heater and AC in your house in the same week!



Strong sales in building material the first part of March is attributed to the warm and dry weather. Spring projects are in full swing with very little rain to put holds on the jobsite.

Uncertainty in the overall market is shaping how decisions are being made across the industry. From interest rates and housing starts to global trade dynamics. The lack of clarity continue to keep buyers cautious. Our recommendation continues to be for you, our customers is to have a price escalation clause in your bids and contracts, so you are not caught off guard in an ever-changing price fluctuation.

Don't forget to 'Stay Social' with us by following us on Facebook and Instagram!! If you have job site photos, we'd love to show them off on our Facebook and Instagram page!

We appreciate your business as well as your **feedback**. If you have any questions, feel free to call or email us! Thank you for supporting M&M Lumber, the place to be for your building and hardware needs.

Sincerely,

M&M Lumber
918-627-1926

Market Report:

Market Update:

Gypsum: Overall, the gypsum market is quiet. No price adjustments are expected.

Roofing: The roofing market, pricing, and availability are dependent on storm season. If this year sees a lot of storms, pricing and availability will be affected. If the 2026 spring storm season is minimal, pricing should remain unchanged. Only time, and mother nature will tell. Price increases have been announced for various times in April for all the major roofing manufactures. Most range from 5-8%.



Rebar: Currently, pricing is stable and lead times are tolerable. Usually, this time of year, jobsite activity starts to increase making prices run due to a higher demand. Domestic rebar has remained elevated matching tariff surcharges coming in from import bar. Prices are not expected to drop in Q2.

Lumber & Panels: The lumber and panel market are in a mixed trading place. Prices have ticked up ever so slightly but is mostly supply driven. Continued duties on Canadian wood, along with sawmill curtailment is keeping a floor on how low prices can go despite low demand. Ground and ocean transportation costs have influenced pricing factors the last few weeks due to the war in Iran.

This is the typical time of year when weather breaks in the spring, demand increases and so does pricing for building materials. When the north and east coast thaw out and go to work, demand and pricing will increase across the board.

The war in Iran and its impact on global economies distracted softwood lumber trading in markets worldwide. North American exporters rerouted some shipments to avoid the Middle East region. Many traders anticipated increases in ocean freight rates amid rising oil prices.

Other Vendors and related news:

-Notification of fuel surcharges have started to roll out from several vendors due to the increased fuel prices.

-ViWintech will implement a 5% Price Increase on all products effective March 30th, 2026.

-The end of February, the US Supreme Court made a decision striking down the centerpiece of President Trump's second-term tariff program. The 6-3 ruling in *Learning Resources, Inc. v. Trump* appears set to immediately halt a massive section of Trump's tariffs announced last year on "Liberation Day" using a 1977 law called the International Emergency Economic Powers Act (IEEPA). The law gives the President the ability to declare an economic emergency and take action but doesn't specify tariffs as a remedy. "IEEPA does not authorize the President to impose tariffs," read the decision by Chief Justice John Roberts.

In response to this, President Trump is imposing a 10% "global tariff" under Section 122 of the Trade Act of 1974. That statute allows the president to impose tariffs of up to 15% for up to 150 days to address trade deficits. (Source: Orgill)

What does that mean for us and the escalated prices we paid over the past year for building materials? Unfortunately, not a lot. It's up to manufacturers and importers who were levied the tariff tax directly to get the funds they paid back from the US Government, and that may be easier said than done.

-Builder confidence improved in March, mostly due to the slight drop in interest rates.

Source: Orgill, Allied Building Stores, Random Lengths

Lumber Yard News:

What is happening around M&M Lumber?

Birthdays & Anniversaries



Birthdays:

Joey - March 23
Robert - March 30

Work Anniversaries:

Steve - 20 years!!



New Products:

We have added a multi-purpose ladder into stock. It is a Louisville 17', 300# load capacity, Type IA that has the ability to change into 4 different positions; a step ladder, a stairway ladder, scaffold, and an extension ladder. It is easy to operate, lightweight, and has a wide footprint for more stability.



Do you have tile grout that needs some attention? Check out the Zep grout cleaner we have in stock. It works!! You put it on, leave it for 5 minutes and with very little scrubbing your grout looks amazing! Cleans even the dirtiest grout lines on kitchen, bathrooms and ceramic floors. **Whitney Approved!!**

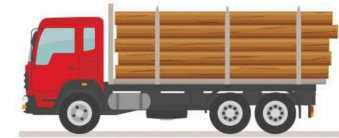


The latest and greatest anti-theft device for a trailer is the tri-ball coupler lock. This is a bright orange universal tri-ball trailer coupler lock that is highly theft resistant and tamper resistant. The lock has a lasso lanyard that is key-operated that allows the trailer lock to be used while towing but used in tandem with the triple ball mount to fully secure the coupler when the trailer is parked. It will fit 1-7/8", 2", and 2-5/16" ball sizes.



We have recently added MAPP (methylacetylene-propadiene propane) gas to inventory. These yellow MAPP gas cylinders work more efficiently with a higher burn temperature than standard propane gas. It burns hotter with a flame temperature of 3730 degrees F in air, offering a more intense flame.

At the Wood Pile:



Trex vs. Treated Lumber: Which Deck Is Right for You?

Spring is here, which means deck season is officially underway.

One of the biggest questions we get at M&M Lumber is:

"Should I go with Trex or treated lumber?"

The answer? It depends on your budget, lifestyle, and how much maintenance you want to deal with. Here's a simple breakdown to help you decide:

Trex (Composite Decking)

Built for low maintenance and long-term performance.

Pros:

- Little to no maintenance (no staining or sealing)
- Won't rot, warp, or splinter
- Fade and stain resistant
- Long lifespan with strong warranties
- Clean, consistent look

Cons:

- Higher upfront cost \$\$
- Can get warmer in direct sunlight
- Less “natural wood” feel

Best for:

Homeowners who want a beautiful deck without the upkeep.

Treated Lumber (Traditional Wood Decking)

A classic, budget-friendly option.

Pros:

- Lower initial cost
- Natural wood look and feel
- Readily available and easy to work with
- Great for larger decks on a budget

Cons:

- Requires regular maintenance (staining/sealing)
- Can warp, crack, or split over time
- Shorter lifespan compared to composite
- Splinters!

Best for:

Customers looking for a cost-effective solution and don't mind a little maintenance.

Quick Comparison

- Upfront Cost: Treated 👍 | Trex 🗿
- Maintenance: Trex 👍 | Treated 🗿
- Longevity: Trex 👍 | Treated 🗿
- Appearance: Depends on your style

If you plan to stay in your home long-term, Trex often pays for itself in saved time and maintenance.

If you're working within a tighter budget or building a rental/property project, treated lumber is still a solid choice.

At M&M Lumber, we stock multiple Trex colors, have samples ready to go, and keep treated lumber in stock for projects of any size.

Stop by, talk it through with us, and we'll help you build something that lasts!

Facebook Updates:

Get Social with us!!

Are you on [Facebook](#)? [Instagram](#)?

If not, this is what you're missing:



Posted 3-9-26:

Shout out to Josh for getting his CPR certification!
Hopefully he won't have to revive anyone, but if needed, a little mouth to mouth or some chest compressions will be had.

#mmlumber
#mmlumbersouthyard
#cprcertified



Posted 2-27-26:

Last night at Roy Clark's STEM night was one for the books! We had an absolute blast meeting so many bright, curious kids and families who were ready to build, explore and ask all the questions. A huge thank you to the staff and organizers at Roy Clark Elementary for putting together such a fun and meaningful event. So proud to be a part of a community that invests in hands on learning for the future builders, engineers and problem solvers of tomorrow!

#mmlumber
#STEMnight
#royclarkelementary

Jim's Gems



We have 2 - 2/4x6/8 1-3/8 hollow core Logan slabs looking for a good home. The Logan is very similar to our 2-panel shaker door.
'SOD' (85.00/each), priced to sell as it is well under our stock price shaker door.



Also looking for its forever home is a pair of 2/6x8/0 1-3/4" 3-panel Craftsman doors. This is an outswing 8/0 pair, right hand operating with satin nickel hinges (\$700).

Feedback

Are there items that you need that we don't stock? What are those items? We appreciate your business as well as your **feedback**.

Forward this to a friend so they can join our e-newsletter list:

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**Specializes in Quality Lumber and Selection.
Supplying Builders and Homeowners.**

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Saturdays 7:30 - 12:00 pm

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