

August 2025

Good morning!!

It's hot outside, and so is the building market! Despite the summer heat, the pace of construction hasn't cooled down. Builders are busy, remodelers are hustling, and materials are moving fast. At M&M Lumber, we're keeping our yard stocked and our delivery trucks rolling to help you stay ahead of the game.



We know your inbox is full of boring emails, so we thought we'd kick this one off with something a little lighter...because who said lumber talk has to be dry? A little limerick to get you going today:

I built my new house with great care,
Using M&M studs everywhere.
With treated so green,
And plywood so clean,
Now neighbors all stop just to stare!

Alright... We'll stick to lumber and leave the comedy to the pros. 😊
But if you're curious about pricing trends, new items, or what Keith's been up to in the yard (spoiler: it involves a truck), keep scrolling. You won't want to miss what's below.

Tariffs are still causing issues with the unpredictability of pricing and availability. Are they on? Are they off? What percent is each product based on what country it is coming from? Our recommendation continues to be for you, our customers is to have a price escalation clause in your bids and contracts, so you are not caught off guard in an ever-changing price fluctuation.

Don't forget to 'Stay Social' with us by following us on Facebook and Instagram!! If you have job site photos, we'd love to show them off on our Facebook and Instagram page!

We appreciate your business as well as your **feedback**. If you have any questions, feel free to call or email us! Thank you for supporting M&M Lumber, the place to be for your building and hardware needs.

Sincerely,

M&M Lumber
918-627-1926

Market Report:

Market Update:

Gypsum: There is no movement in the drywall market as of late. Demand is steady and lead times are prompt.

Roofing: Most roofing manufactures are still technically on allocation. There is some extended lead time for popular shingle colors (weatherwood and black mostly) in areas of the country that have been impacted by storms.



Rebar: The U.S. scrap steel market is relatively steady heading into late July, with ferrous scrap prices holding firm, up just 0.2% in June and projected to edge up around 2.8% in July. Domestic rebar pricing have increased. In many cases, domestic prices are higher than import rebar as import bar continues to be tight as the market absorbs the impact of 50% tariffs. One distributor for steel products has described buying containers without knowing their true landed cost due to the fluctuating tariffs. Pricing continues to be volatile as we adjust to the current market conditions and tariff unknowns.

Nippon Steel's acquisition of US Steel is now official, but with a catch. Somehow, Washington will have a so-called golden share in which it will be able to veto any effort to move the headquarters out of Pittsburg, change its name, transfer jobs or move production outside the US. This merger will make the two companies form the third largest steel maker. Source: Kiplinger Letter 7-2-25

Lumber & Panels: The lumber market is showing moderate inclines through the uncertainty of pricing. Demand is below production and is lack luster. Tariff concerns, economic uncertainty and interest rates are still keeping some folks on the side lines. Pricing is up 2.1% over June while some mills are curtailing supply.

On the panel side, structural panel prices nudged upward 0.3% last week, while OSB slipped about 2.7%. The panel market is the least vulnerable to tariffs as most production of OSB and CD plywoods are made in the US.

Cedar: The fire season in Canada has started early. The helicopters that are used to harvest cedar in the back woods have been diverted to fire prevention and fire fighting. WFP is projecting holes in their larger cedar timbers if this last long. In addition, the anti-dumping duty and countervailing duty for cedar has increased. The US Commerce Department announced this past week it is **nearly tripling the anti-dumping duty** on Canadian lumber exports.

Other Vendors and related news:

-On June 3, 2025, President Trump announced an increase on existing Section 232 steel derivative and aluminum tariffs. This announcement increased the amount of the existing 232 tariffs from 25% to 50% (incremental 25%) on steel derivative products and from 25% to 50% (incremental 25%) on aluminum products, effective June 4, 2025.

This tariff increase applies to all steel derivative and aluminum products that were part of the Section 232 Tariffs implemented in February 2020 (e.g. 21-degree Collated Nails), as well as products that were part of the subsequent modification and expansion of Section 232 Tariffs implemented in March 2025.

Nails, screws, closet rods, Simpson hangers, hinges, import tools, and other items that are steel or have steel in them have all taken price increases.

-President Trump announced on July 8, 2025, that the U.S. will impose a 50% tariff on imported copper. Copper futures jumped immediately. Expect supply disruptions and higher prices. This will affect wiring and electrical for houses.

-August 18, Weather Shield will change their discount structure...which is a way of saying a price increase without giving an amount they will increase prices.

- September 15, Atrium Windows will implement a 5% price increase.
- September 15, Ply-Gem Windows will implement a 10% price increase.
- October 6, 2025, JELD-WEN will discontinue the following interior door options in the 7/0 Molded Bifolds and Slabs: Birkdale, Caiman, Camden, Conmore, Craftsman III, Rockport, Santa Fe, and Textured Colonist.
- The historic transcontinental railroad merger is a go. Union Pacific and Norfolk Southern officially struck a merger deal to create the country's first coast-to-coast railroad. If approved, the merger would mark the first time in US history that a single company controlled rail shipments across the US. Three private companies built the first transcontinental railroad in the 1860s, but that only stretched from Iowa to California.

Source: Orgill, Allied Building Stores, Prime Source

Lumber Yard News:

What is happening around M&M Lumber?

Birthdays & Anniversaries



Birthdays:

Ryan R - July 13

Rod - July 27

Work Anniversaries:

Scott - 25 years!!

Jose - 8 years!!



New Products:

READYbright - Wood brightener

- From the maker of READY SEAL
- Neutralizes stripper & cleaner
- Preps new smooth wood to receive stain
- Open wood grain
- Removes tannins & mill glaze
- Professional strength
- Concentrate makes up to 5 gallons
- SIZE: 1 Gal

Good for decks, fence or other wood projects to neutralize and brighten the wood.



READYremove - Wood Stripper

- READY SEAL
- Removes paint, stain & varnish coatings
- Works on oil & latex finishes
- Effective on wood, composites or concrete
- Professional strength
- Always neutralize after w/ READYbright
- Concentrate makes up to 10 gallons
- SIZE: 1 Gal

Removes previous finishes from your deck fence other wood projects.



The Xtratuf Deck Boot is a lightweight silhouettes boot with non-marking, slip-resistant chevron outsole. Great for whether you need boots for a tough job or you need boots for a weekend on the water with the family. XpressCoo lining with anti-microbial memory foam insert. Shaft circumference is 12 in at the top of the bind

At the Wood Pile:



Corbels

At M&M Lumber, we stock a variety of cedar corbels in several popular styles which is perfect for adding charm and support to porches, entryways, and overhangs. Whether you're after a rustic look or something more refined, we've got you covered.

And if you need something custom? No problem! Our skilled shop guys can craft custom cedar corbels to match your exact design, size, and style. Bring us your plans or ideas and we'll bring them to life in beautiful cedar.



Welcome Mandy!!

Please help us welcome Mandy to her new role in Accounts Receivable here at M&M Lumber! Mandy is stepping in to fill the big shoes left by Jenn, who recently retired to enjoy full-time grandma duties.

Mandy brings a great attitude, attention to detail, and a friendly face to the office, plus, she already knows how to keep things running smoothly. If you've got questions about your account or need help with a payment, Mandy's your go-to gal! Her email is: mandy@mmlumberco.com

Facebook Updates:

Get Social with us!!

Are you on [Facebook](#)? [Instagram](#)?

If not, this is what you're missing:



Posted 7-23-25:

Look out Tulsa!
Keith, from the south yard is on the move! Usually holding things down at M&M, he's out making a delivery run. If you see him rolling by with a truck of lumber and a



Posted 6-30-25:

After years of keeping our books balanced and our team in line, Jennifer in accounting is hanging up her calculator and stepping into her favorite role yet - full time Grandma!!

smile on his face, give him a big wave.
From the yard to jobsite - we're on it!

#mmlumber
#mmlumbersouthyard
#mmlumberjobsites
#yardCrewRollOut

We will miss her spreadsheets and sass but thrilled for her next chapter.
Taking the reins to keep things running smoothly is the fabulous Mandy. She's ready to dive in and take over.

#mmlumber
#happyRetirement



Jim's Gems

6x6 10' RealPost:
Designed by builders and preferred by engineers as a structurally certified product, RealPost has become the new standard in single-family and multifamily applications. Manufactured from premium locally sourced SPF that has been finger-jointed, edge-laminated and pressed, the final product is warranted against warping, twisting and joint separation.
They are a primed kiln-dried SPF substrate option for a 6x6.
41 AVAILABLE. \$160.00/each

Feedback

Are there items that you need that we don't stock? What are those items? We appreciate your business as well as your **feedback**.

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Specializes in Quality Lumber and Selection.

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Supplying Builders and Homeowners.

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Saturdays 7:30 - 12:00 pm

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