

October 2025

Good morning and Happy Halloween!!

As the seasons change, so do the projects, and we're here to help you make the most of them! Welcome to this month's M&M Lumber a-newsletter, where we keep you up to date on what's happening around the yard, the latest market conditions, helpful tips, and a few seasonal highlights. Whether you're tackling a home project, stocking up for the busy holiday season, or just stopping by to say hello, we appreciate your continued trust and business.



Grab a cup of coffee and catch up on what's new at M&M Lumber!

October is Fire Protection month. The month is set aside to raise awareness on the dangers of home and commercial fires and promote safety options for customers. This is a good time to go over your emergency procedures at home with your family to review what to do and where to go should a fire occur. Also, a good time to check your smoke detectors and change your battery.

Overall, lumber and plywood prices continue to be depressed though tariffs play a significant role in prices. New tariffs on Canadian lumber and mill curtailment put together with unimpressive housing starts make for markets that are believed to be at or near the bottom.

Our recommendation continues to be for you, our customers is to have a price escalation clause in your bids and contracts, so you are not caught off guard in an ever-changing price fluctuation.

Don't forget to 'Stay Social' with us by following us on Facebook and Instagram!! If you have job site photos, we'd love to show them off on our Facebook and Instagram page!

We appreciate your business as well as your **feedback**. If you have any questions, feel free to call or email us! Thank you for supporting M&M Lumber, the place to be for your building and hardware needs.

Sincerely,

M&M Lumber
918-627-1926

Market Report:

Market Update:

Gypsum: There is no movement in the drywall market as of late. Demand is steady and lead times are prompt.

Roofing: Shingle demand is down overall across the US. Several roofing manufacturers are technically still on allocation but shipping is prompt for most.

Rebar: The rebar market has been fairly stable. Import bar is scarce. Domestic bar is setting the market price and supply remains tight.

Lumber & Panels: Lumber prices have been mostly depressed with little movement. Several mills have announced curtailments and others have scattered production cutbacks. Demand is lackluster across the US and most shipments are prompt. The stud market surged last week following the tariff announcement, with prices jumping \$25-\$30/m almost overnight.



The panel market for southern yellow pine and orientated strand board continue to remain flat in both sales and price direction. With no foreseeable change in the near future as demand and production seem to have found a balance.

Canadian Lumber duties have increased with multiple anti-dumping duties and tariffs currently in effect.

Futures markets for both the November and January contracts have leveled out over the past week but continue to show notable strength from their recent lows. November remains up \$50/m and January up \$45/m from the September 18th bottoms. While the 10% lumber tariff has only lifted contracts about \$20/m since the announcement – roughly a 3% gain – the market is still finding its footing.

Other Vendors and related news:

- Aluminum attic ladders took a significant price increase due to aluminum tariffs.
- Trimlite and many of the door components have taken price increases. Mostly due to tariffs of import items, steel and aluminum.
- Trex took a mid-season price increase this month. Not typical for Trex.
- Simpson Strong-tie took a price increase mid-October.
- Knappe & Vogt has announced a price adjustment effective November 10, 2025, due to continued impacts from the Section 232 Steel and Aluminum Tariffs. On August 18, 2025, the Department of Commerce added 407 HTS codes to the Section 232 steel and aluminum tariffs, while also increasing the tariff amount from 25% to 50% on the value of the steel and/or aluminum content. KV did not announce the percent increase, only they are 'adjusting prices' effective November 10.
- James Hardie will take their yearly price increase effective January 1. Price increase of 5-10% will be implemented.
- Container shipping volume into the US has decreased significantly. This is driving freight costs down.
- Our hardware supplier is offsetting some tariffs by shifting business to more favorable sources of supply. They continue to mitigate tariffs by sourcing from alternative countries of origin. The US currently imposes duties averaging 55% on Chinese goods. That includes a 10% reciprocal tariff rate, a 20% duty linked to U.S. concerns about fentanyl trafficking and additional tariffs imposed during Trump's first term. Trump recently proposed tariffs starting at 130% by November 1 on Chinese exports though with the recent meeting of Trump and China, these rates are expected to lower...

-Wednesday, the Federal Reserve's Board of Governors, led by Chair Jerome Powell, voted to lower the federal funds rate by 25 basis points, marking the central bank's second consecutive rates cut of the year. The decision was highly anticipated in Washington and reflects growing concern over slowing economic conditions, particularly in the labor market and housing sector. Mortgage rates are also beginning to soften, with the average 30-year fixed rate declining to roughly 6.21 percent. The lowest in nearly a year. Source: NLBMDA

Source: Orgill, Allied Building Stores

Lumber Yard News:

What is happening around M&M Lumber?

Birthdays & Anniversaries



Birthdays:

Poppy - October 3

Work Anniversaries:

Rick - 43 years!!

Poppy - 30 years!!

Zack - 10 Years!

John V - 5 year

Hector - 2 years

Josh - 2 years



New Products:

8' and 12' sheet iron has been added back into stock. We've had several requests by the deck/pergola builders so have it in stock. The sheets are 27" wide, 29 gauge, with a 2.5" corrugation.



We are now stocking 50# bags of river pebble rocks.

Good to use in gardens, pathways, driveways, ponds and meditation gardens. Attractive and great for controls erosion.

Coverage is 1/2 cu/ft.



We've heard several times that people want a black powder coated bolt, nut and washer. Well, we listened!! We now have some 1/2" and 3/8" carriage bolts along with the black washers and black hex nut.

We also have added black exterior star drive screws. 2.5" and 3" Deck Force screws by PrimeSource.

At the Wood Pile:



M&M Lumber Holiday Schedule

Thanksgiving – Closed November 27
Christmas – Closed December 24-25
New Years – December 31-January 1

A direct and compelling headline



Winners!!

M&M Lumber had a 90-day challenge over the summer that incorporated attendance, performance and other components. These are the winners of the 90-day challenge!!

Medicare open enrollment is October 15 – December 7.

If you or a family member are eligible, this is the window to join Medicare, and make any changes to your Medicare Advantage or prescription drug coverage for 2026. Even if you're happy with your current plan, it's a good idea to review your options each year to make sure the plan will be available next year, you're still getting the best coverage and cost.



Turn your clocks back!!

Daylight Saving Time ends Sunday, November 2nd — don't forget to set your clocks back one hour before bed Saturday night. You'll get an extra hour of sleep, but it'll be darker earlier in the evenings.

Facebook Updates:

Get Social with us!!

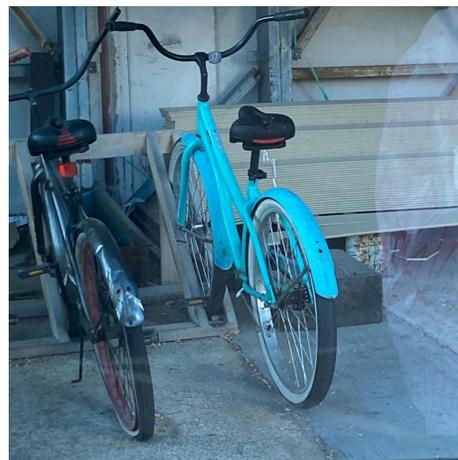
Are you on [Facebook](#)? [Instagram](#)?

If not, this is what you're missing:



Posted 9-18-25:

9-1-8 day vibes!!



Posted 10-4-25:

Two wheels.
One mission.

JoJo and Whitney are representing their 918 shirts today because there's no better way to celebrate 9-18 than showing a little love for our hometown.
**Their annual 918 pic!!

#mmlumber
#918day

Getting things done!!
Bikes are the mode of transportation around here.
Who needs a company car when we have pedal power??

#mmlumber
#mmlumbersouthyard

Feedback

Are there items that you need that we don't stock? What are those items? We appreciate your business as well as your **feedback**.

Forward this to a friend so they can join our e-newsletter list:

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Specializes in Quality Lumber and Selection.
Supplying Builders and Homeowners.

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Saturdays 7:30 - 12:00 pm

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