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## M&M Lumber Newsletter

March 2012



Happy March! The mild winter combined with a slightly recovering economy has resulted in a good start to the year for many companies...especially when compared to last February when we had 18" of snow on the ground! Our business is up almost double from last February, but last February was an unusual month in that we had bitter cold temperatures and snow that caused us to be shut down for several days.



The economy appears to be picking up slightly, but we fear skyrocketing oil prices will dampen the growth and push building commodities upwards.

In this email, you will find the latest market report, information on the Southern Pine Design Values, APA's Advanced Framing Guide, an education opportunity on the 2009 Residential Building Codes, and

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### Daylight Savings

Don't forget to change your clock on Sunday, March 11 at 2 am for daylight savings.

### Tip of the Month:

Are you familiar with the code changes for Residential Buildings? The City of Jenks is sponsoring a free workshop on

the latest happenings around M&M Lumber to name a few.

We appreciate your business as well as your [feedback](#). If you have any questions, feel free to call or email us! Thank you for supporting M&M Lumber, the place to be for your building and hardware needs.

Sincerely,

**M & M Lumber**  
**918-627-1926**

## Market Report:

Market Update:

Gypsum: Not much change in the Gypsum market since our February e-newsletter. The market status continues to be is steady.



Roofing: Roofing prices remain steady. Owens Corning has taken a price increase of 7% on March 1. CertainTeed and GAF have announced price increases from 8-10% for April 1. Tamko has announced a price increase of 7-9% effective May 1. CertainTeed's Norwood plan is no longer on strike, and production is resuming. Tamko out of Dallas, Joplin, and Tuscaloosa are all on allocation. Lead times are extended. With oil prices on the sharp increase, roofing will continue to rise.

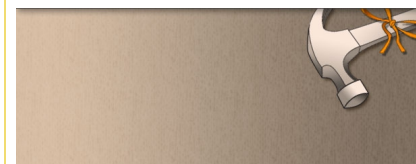
Rebar: The rebar market is steady. Scrap metal has taken a small decrease but is now stable with upward pressures. There is a quite a bit of import bar coming into the ports that may keep the prices from rising. We do not expect a large swing either up or down in rebar prices in the next 60 days.

Lumber: Lumber prices are on the rise. Demand is modestly better than it was at this time last year. Mild weather is getting some of the credit for this, as well as a modest uptick in housing starts. Purchasing by offshore markets remain steady.

Plywood: Plywood and OSB have both taken a price increase in the last few weeks. OSB in the south has taken the smallest price increase when compared to the

wall bracing requirements of the 2009 International Residential Code. the class is Wednesday, March 21, 2012. For more information, see the attached flyer: [Wall Brace Workshop](#)

The APA recently released their Advanced Framing Construction Guide publication. Need a copy? Click on the link below: [APA Advanced Framing Guide](#)



### From the Wood Pile:

**New Southern Pine Design Values Effective June 1, 2012**

The Southern Pine Inspection Bureau (SPIB) has issued 'Supplement No. 9 to the 2002 Standard grading Rules for Southern Pine Lumber' providing new design values effective June 1, 2012.

The only design values that will change on June 1 apply to visually graded Southern Pine and Mixed Southern Pine sized 2" to 4" wide and 2" to 4" thick (2x2 through 4x4s) in No. 2 and lower grades (No. 2, No. 3, Construction, Standard and Utility). Design values for all other grades and sizes of visually graded Southern Pine remain the same, pending results of later testing in 2012.

The effective date of June 1 allows for an orderly transition to the new design values. The intent of the six-month transition period is to allow the marketplace to begin to use the new design

northern and eastern markets. Many panels have jumped \$1-\$1.50 or more a sheet. Good weather across the country has allowed inventory to flow.

As the price of crude oil has increased dramatically over the past few weeks and the price for diesel fuel and gasoline continues to spike, several manufacturers of construction materials have indicated they plan to implement a fuel surcharge on all orders beginning in March. The fuel surcharge that many manufacturers will charge will be between 3 and 5% of the face value of their invoices. Also, the fuel surcharge which freight carriers charge has increased substantially over the past 30 days and the higher freight costs will affect prices for most construction materials over the next several months. Be sure that you get a current quote on all construction materials when you are bidding jobs as prices for most items will be higher than the last time you purchased them due to the higher cost of freight.

## Lumber Yard News:

What is happening around M&M Lumber?

We have recently moved some employees around in our yards:

Joe Lawson has been moved to the south yard and will be the team leader. Steve Poppenhouse and Jeremy Cherry will both stay on the south yard team. Bob Berryhill will work 7 hours a day on Mondays and Tuesdays.

Toby has joined the back yard team with Roscoe.

Bill and Rick are still the best order pullers in town and continue to do an outstanding job at pulling!



Joe Lawson

### New Items:



-In a past e-newsletter, we told you that we were having to discontinue Propel because our main hardware supplier had dropped it. Well, we have bought direct from Gatorade, and have brought Propel back. Not only that, we have

values or switch to other southern Pine grades or sizes meeting strength and stiffness requirements.

To learn more, visit <http://www.southernpine.com/>.



### Feedback

Are there items that you need that we don't stock? What are those items? We appreciate your business as well as your [feedback](#).

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added Grape Propel and the concentrate Gatorade. The concentrate is nice because if you don't want to mix up a 5 gallon or 10 gallon water cooler of Gatorade, you don't have to. The water cooler can be just water, and the concentrate can be sitting next to it. Each individual can squirt their glass or water bottle with the Gatorade concentrate then add water. Instant Gatorade!

-Do you need another alternative to 1/2" 3x5 Durock? We are now stocking a 1/2" and 1/4" 3x5 Cement Backer from Hardie. Price comparison is \$12.00 for the 1/4" Hardie and \$14.25 for the 1/2" Hardie. All are in stock now.

-We have added a new true Senco brad nail. The 'DA 15EPBN' is a 1-1/4" 15-gauge brad nail with 4000 nails to a case.



-For all the fantastic finish guys we cater to, we have added a 5# box of 3" exterior trim screws. The ends are tan to help 'blend' in with the natural wood. They are \$30.99 for the 5# box and you get approximately 480 square drive screws. These are a less expensive alternative to stainless when working outside.



-We have added into inventory three Hyde Pivot Pressure washer wands. These are light weight and will fit most power washers. They will spray up to 4000 psi and have a head that will pivot 90 degrees to get into those hard to reach areas.

Have you seen the latest M&M Lumber 'Pipe' furniture fixture? It goes along with the decor in the back office where we have a table, chairs, a coat rack, and printer stands. You'll have to check it out next time you're here:





We celebrate and thank Steve Waugh for 6 years this month with M&M Lumber. It's never a dull day when Steve is around...



Here he is modeling some summer hats that have come in.

Steve Waugh our new hat model

**Specializes in Quality Lumber and Selection.  
Supplying Builders and Homeowners.**

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**Free with  
\$25.00  
purchase!**

March Special! One Lenox Quick Change Utility Knife FREE with a \$25.00 purchase. Coupon must be printed and presented in person. One Lenox Quick Change Utility Knife per customer. Item # 8247220205

**Offer Expires: March 31, 2012 or while supplies last**

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