

January 2022

Greetings from M&M Lumber!

As we kick off the new year, we are back on the roller coaster for extreme volatility of commodity prices as price increases have been nonstop since the first of December. Lead times continue to be an issue as well as transportation delays brought on by high demand, tightening supply, trucking shortages, and continued supply chain disruption. Typically, commodity prices drop or remain flat during the winter and holidays due to colder weather and a lag in jobsite production...but that is not happening this year.



[This link](#) is a great explanation as to why lumber costs dramatically fluctuated during the pandemic. Let us know what you think of the slinky... Compared to January of '21, prices are up, but still below the record high prices we saw last summer.

The devastating tornadoes that hit Kentucky and other midwestern states last month leaving a trail of damaged homes and businesses will put an additional strain on the already stressed building material supply chain. In addition, the federal infrastructure bill that funds nearly a trillion dollars worth of projects will add additional pressure to these same markets. Securing material in 2022 may continue to be an issue.

Builders, continue to put price escalation clauses in your bids/contracts along with wording that will protect you from supply chain delays. Continue to be upfront and honest with your customer so they have a realistic expectation of their remodel or project.

We know that these past two year have been extremely frustrating. Please know that we are doing our best to secure material and your patience is greatly appreciated. Many of the delays and shortages are out of our control but we continue to try our best.

We do know there are other lumber yards in Tulsa, and we Thank You for the opportunity to be your supplier and allowing us to be a business partner with you. Whether you're replacing a door, remodeling a bathroom, adding to your deck, or building a house from the ground up...We are willing to help you on your next project, no matter the size!!

Don't forget to 'Stay Social' with us by following us on Facebook and Instagram!! If you have job site photos, we'd love to show them off on our Facebook and Instagram page!

We appreciate your business as well as your feedback. If you have any questions, feel free to call or email us! Thank you for supporting M&M Lumber, the place to be for your building and hardware needs.

Sincerely,

M&M Lumber
918-627-1926

Market Report:

Market Update:

Gypsum: Drywall remains on allocation. Price increases took affect the first of the year.

Roofing: Shingles remain on strict allocation. Price increases for Tamko, Owens Corning, and Atlas will be implemented the end of January or first of February. Lead times are sporadic ranging from 2-10 weeks depending on the color and the manufacture.



Rebar: There is very little import rebar hitting the ports. The scrap market printed down \$60/ton in December.

Remesh is still a hard product to secure.

October 31, the Biden administration announced that they had reached an agreement on lifting of US tariffs of 25% on imports of steel from the European Union and 10% on imports of aluminum from the EU that were imposed under Section 232 of the Trade Expansion Act. This agreement was to go into affect January 1, 2022.

The Biden administration wants to reach a similar deal with Japan where there is currently a 25% duty on Japanese steel and 10% duty on aluminum.

Lumber & Panels: Commodity prices for both dimensional lumber and plywood have increased. Dimensional lumber has moved higher than panel prices with limited material available on the open market. Some orders placed today aren't expected to deliver until March. Dimensional lumber has doubled in price from December 1 till now. We hope that this trajectory does not continue too much more.

Increased tariffs on Canadian softwoods are in place (tariffs went from 9% to 17.9%). New regulations on Canadian old growth logging have yet to be seen on the market, but are expected to cause shortages for cedar, fir and hemlock products that are needed.

I-Joists and LVLs continue to be in tight supply. A few months back we changed over to stocking specific lengths of LVLs to maximize our efficiency. We have been special ordering all other lengths (as well as all I-joists) not stocked based on our allocation availability. This has proven to be very effective.

Advantech continues to be on strict allocation, long lead times and elevated prices.

Other Vendors:

-Ladders – Attic ladders in particular. Davison/Louisville Ladder announced the middle of last year that they would be discontinuing their wood attic ladders in December 2021.

They followed through with that notification.

We've looked at alternatives the last 90 days or so to see what will best fit our needs.

The 22x54 and the 25x54 ladders can be replaced by an aluminum ladder. The bonus is that the aluminum ladders will cover 7'8 to 10'3 and are rated at 375#. The negative is that the aluminum ladders are quite a bit more in price.

Up until last week, that was the short story on attic ladders.

Our hardware supplier announced last week that they are bringing in American Stairway Inc wood attic ladders. They will have the 22x54 8'9 and 10' along with the 25x54 8'9 and 10'. All four of these ladders are rated at 250# and of course they too have taken a price increase from the original Louisville ladders we had.

They will also have the 30x60 in 8'9 and 10' rated at 350#.

The American Stairway ladders are not expected to be in stock till the end of the month...if they are on time.

-James Hardie implemented a price increase January 1. Lead times continue to be extended and product is on strict allocation.

-Hardie shingle side (both straight and staggered) is out of production at least until May. We currently do have stock in great random shake as a possible option.

-House wrap took a price increase for both Tyvek and our private logo brand. The Tyvek tape and wraps took a price increase too.

-Insulation continues to be on allocation. We have been able to get some thru our hardware supplier but has been knauf faced rolls of insulation compared to fiberglass rolls that we usually keep.

-Dap silicones will take a 75% price increase effective January 15. Yes, you read that right. They win the award for the biggest price increase of January! All other Dap products, not silicone, will increase 5-9%.

-LP Siding will increase 8-12% effective January 2022.

-Freight for UPS is increasing 5.9% for USP ground and UPS Air. This will affect freight charges vendors will pass along in their goods, while other vendors may increase the dollar amount to meet prepaid freight orders or minimums.

-Windows. Windows continue to have 12+ week lead times. Changes made after an order is placed takes your order to the back of the line. Without windows on the job, siding can not be completed and other trades cannot finish nor can you dry in the structure and move to the interior. Turn your window order in early to keep your project on schedule.

-Doors continue to be on allocation and longer lead times for our stock orders. Special orders continue to be utilized from various vendors to help get onesie twosie doors here. Price increases implemented this month for doors and door components range from a whopping 10-35%.

-In the hardware world, many manufactures continues to face significant challenges due to raw material shortages (plastic bottles/components and aerosol cans) and container delays. This will continue to strain inventory levels and recovery timelines. Recovery is not expected until mid Q2 or later. Without question, the global supply chain remains fractured. The hardest-hit supply-chain component is the domestic manufacturing segment, especially the resin crisis.

Lumber Yard News:

What is happening around M&M Lumber?



Birthdays & Anniversaries

Birthdays:

Chris	January 2nd
David	January 18th

This month will mark the anniversary date of employment with M&M Lumber for the following employees:

Tim	21 years!
Julie	2 years

Around the Yard:



New Products:

We added a new Crescent Code Red prybar some time back but didn't pass along the update. This prybar is actually really cool! It has a 90-degree flat head, but it can lock into 16 different angles to increase maximum prying power. It has an 18" handle for torx as well as a nail slip tip.

3M has struggled with manufacturing their spray adhesive. To help fulfill the need for spay adhesive, we brought in the Gorilla spray adhesive. The



Gorilla spray is a heavy duty indoor or outdoor multipurpose spray that will finish clear and adhere to many different surfaces.

Do you ever need a big twist tie... maybe for your extension cord or jumper cables or dog leash from getting tangled up? Check out the black rubber Gear Tie. These are a reusable, strong, twist tie that are bendable to help you stay organized.



At The Wood Pile

Cyber Security

In today's digital world, new doors of opportunity are opened online. As technology evolves, so does cybercrime. It's important to identify the main methods of attack to help keep you and your identity safe online.

2021 showed M&M Lumber that we too are vulnerable...

Here are a few things to remember:

BE AWARE OF PHISHING SCAMS.

Be cautious of clicking links or downloading email attachments. These phishing emails could include links directing you to infected websites or the attachment could execute malicious software. When in doubt, delete.

Order Confirmation Scam - Scammers might send you a fake "Order Confirmation" via text or email, pretending to be from a well-known merchant or payment platform, like Amazon, Walmart, or PayPal. These emails or texts will usually include links or numbers to call to "cancel the order," which actually direct you to the scammers who try to gain your personal information from you.

USE EFFECTIVE PASSWORD MANAGEMENT.

Creating and remembering complex passwords can be daunting. Instead, think of a passphrase rather than a password. ILoveIceCr3am would be a good passphrase/password but very hard for an attacker to guess. And avoid using the same password for all online accounts.

COMPLETE COMPUTER UPDATES.

Always turn on automatic updates on your device operating systems or any other software you have installed on your device, especially your internet browsers. Updates address found vulnerabilities, it is imperative to keep everything up to date.

At home Testing:

Did you hear you can order a covid test online?? You can order up to 4 tests...it cannot be sent to a business, nor can it be sent to a PO box. Here's the webpage:

www.COVIDTests.gov

Facebook Updates:

Get Social with us!!

Are you on Facebook?

If not, this is what you're missing:



Posted 1-16-22:
What was your Saturday morning activity??
Knowing that we had a rail car coming...
And knowing that we need to rotate inventory when we get a rail car...
The south yard guys cleaned out what little inventory we had and completely cleaned and swept the



Posted 12-31-21:
From our socially distanced bubble to yours, we wish you a safe and happy new year!

M-Shed in order to reload it with wood coming in on the car.
Go south yard!! Helping to keep M&M Lumber looking sharp!!
#mmlumber
#mmlumbersouthyard

#mmlumber
#2022smiles

Did you know?

M&M Lumber prides itself on stocking a lot of items needed in your project. There are lots of times we hear 'I didn't know you had that' or 'not everyone carries those'. Here are a few items you may not know we carry:



Come get your snow shovels before we get snow and we are out! 18" poly combo shovel with steel handle. Ideal for shoveling and pushing snow.

If you're looking for a socially distanced activity a snow shovel is for you!!
And to make you [smile...](#) watch this video.



Ice Melt! 20# and 50# bags are in stock. Works fast to melt ice, snow and sleet. Can safely be used on sidewalks, driveways and steps.

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Supplying Builders and Homeowners.

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Saturdays 7:30 - 12:00 pm

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