

October 2021

Greetings from M&M Lumber!

Leaves are changing and the weather is starting to get cooler in the evenings. Before too long we will be breaking out our coats and gloves...but can't be complaining since it is almost November and we have yet to wear a coat around Oklahoma!!



For the second straight month, prices have increased on framing lumber and panels after the significant decline in prices in July and August. Prices are not expected to go back to the record levels of late spring or early summer but demand is expected to remain strong into 2022 which will cause some ups and downs in pricing. Lead times will remain a significant issue for many product lines; doors, windows, siding, garage doors, electronics, etc that need to be planned for well in advance.

M&M Lumber is doing our best to stay on top of current prices, allocation of product, and lead times. We continue to pivot to find alternatives to products that are unavailable or a challenge to get. We advise that as a builder/remodeler you continue to put in price escalation clauses in your contracts to avoid getting blindsided by rapid price increases.

We know there are other lumber yards in Tulsa, and we Thank You for the opportunity to be your supplier and allowing us to be a business partner with you. Whether you're replacing a door, remodeling a bathroom, adding to your deck, or building a house from the ground up...We are willing to help you on your next project, no matter the size!!

Don't forget to 'Stay Social' with us by following us on Facebook and Instagram!! If you have job site photos, we'd love to show them off on our Facebook and Instagram page!

We appreciate your business as well as your feedback. If you have any questions, feel free to call or email us! Thank you for supporting M&M Lumber, the place to be for your building and hardware needs.

Sincerely,

M&M Lumber
918-627-1926

Market Report:

Market Update:

Gypsum: Drywall remains on allocation and pricing is firm. Unlike many sectors of the building industry, shipping times are reasonable at this time.

As in past years, we would anticipate price increase announcements for the first of the year.



Roofing: Shingles remain on tight allocation - from all manufacturers. Rumor has it, that lead times have gotten better the past few weeks, despite the recent hurricanes. Many manufactures have temporarily suspended making many slow moving colors and product lines in order to focus on their top movers. Maybe this has helped in the distribution of their better sellers.

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Rebar: The rebar and steel market is tight. Very limited import rebar is hitting the ports, and has been this way for several months.

The availability of remesh is still a challenge. Not many manufactures are rolling remesh as they focus on other product lines. For the few manufactures making remesh, pricing is quoted at time of shipment.

The US - European Union tariff on steel and aluminum will automatically renew December 1 if it is not renegotiated. The Trump-era tariffs levied is a 25% duty on steel and 10% duty on aluminum imported from Europe. Proposals are in the works with the EU.

Lumber & Panels: Lumber and panel prices, so it seems has hit the bottom and have started to go back up. Thankfully it is not at the rate that we saw last year when prices went crazy high and at a fast pace.

Other Vendors:

-EWP products continue to be on extreme allocation and lead times have been extended as well for orders placed. Distribution is limiting their allocation for customers who have previously bought from them and not taking on new customers.

-James Hardie siding. Hardie siding is on extreme allocation and it's a challenge to place orders with them with all their new ordering rules. Some items have been dropped and they are not taking multi-family orders till next year. Oh, and a price increase has been announced for January 2022.

-LP Siding is another vendor we continue to have a challenge to secure material from. Extended lead times leaves us with outages until our next order arrives. We place orders for as much as we can but is only a percent of our purchases from last year and does not cover our needs.

-Insulation too is on allocation and pricing is firm. We order as much as we can each quarter and it is usually cut back. Price increases have been announced for December and January for a few of the manufactures. Others will soon follow with their price increase announcements.

-Windows continue to have 8+ week lead times with some product line 12-16 weeks. Our recommendation is still to have you order windows when you pour your slab as they will take time to get here.

-Simpson Strong Tie, manufacture of joist hangers and post bases, implemented a price increase mid-October ranging 5-20%

- Freeman Drywall announced an 8% price increase for November 15 mostly citing increased transportation costs.
 - Freight costs continue to impacting most everything we buy. Shortages in trucks, truck drivers, and containers are significant. President Biden's negotiations with the ports in California to operate 24-hours a day may help elevate the barges waiting to get unloaded, but the transportation from the ports to the end user rely on trucking and rail service that continues to be delays.
 - 1x12 D-White pine has been difficult to find the past few months. We have temporarily brought in some 1x12 ESLP that is a premium Wynnwood product (made by Canfor). It is a KD, heat treated S4S eased edge product that has small tight pin knots. We currently have in stock 8', 10', 12' and 16'.
 - Red Devil who manufactures caulking, adhesives and hand tools have announced a price increase of 5-25% depending on the product line. They cite challenging market conditions, supply chain disruptions, increased raw material costs, logistical delays, and raw material allocation for their increase.
 - Dap, another manufacture of silicones and other caulking will implement a 5-9% price increase effective December 1. Due to supply issues with raw material, Dap has narrowed down their product line for the remainder of the year for some of their colored silicones, Alex Plus and their Dynagrip Subfloor adhesive. We would anticipate these products to be available when supply issues get back in line.
 - Masonite Doors has announced a price increase effective January 1, 2022.
 - Flush interior doors +20%
 - Molded hollow core interior doors +11%
 - Molded solid core interior doors +8%
 - Stile and rail doors produced in North America +8%
 - Steel exterior doors and steel frames +11%
 - Fiberglass exterior doors +11%
 - Decorative glass units +14%
 - Standard glass units +10%
- Masonite is citing supply chain disruptions, a constrained labor environment, transportation shortages and some raw material in short supply have created a difficult operating environment. Transportation costs on ocean-going vessels and domestic truck lines are pressing much higher with no relief in sight. Moreover, constraints in the labor market driving significant wage inflation as they strive to obtain and retain proper staffing to meet customer demand.
- Trex announced this week that they have finalized plans to open a new facility in Little Rock, Arkansas. This will be the third manufacturing facility in the US and is expected to be operational by 2024.

Lumber Yard News:

What is happening around M&M Lumber?



Birthdays & Anniversaries

Birthdays:

Steve P October 3rd

October will mark the anniversary date of employment with
M&M Lumber for the following employees:

Zack 6 years

Steve P 26 years!!

Rick 39 years!!

At the Wood Pile:

In order to maximize our allotted LVL allocation, effective immediately,
M&M Lumber will not be cutting LVLs to length.
Instead, we will be stocking specific lengths and special ordering any other
length outside of the stock sizes...assuming we have allocation available.

Stock LVL lengths moving forward:

1-3/4" x 11-7/8": 16', 18', 20', 22', 24', 26'

1-3/4" x 14": 18', 20', 22', 24'

1-3/4" x 16": 16', 18', 20', 22', 26'

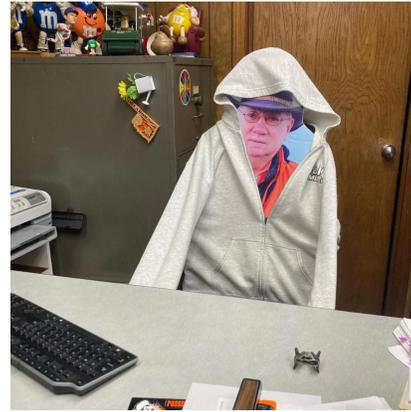
Any length outside of the above list will be special ordered with
additional lead times to secure product. Any 7-1/4", 18" or 24" LVL
will also be special ordered.

Facebook Updates:

Get Social with us!!

Are you on Facebook?

If not, this is what you're missing:



Posted 10-15-21:

Looking for a fun and easy Halloween project for the kids? Or you?
 How about decorating the porch with something simple like this. Take some 6x6 remnants and paint them to something festive!!
 ...oh, where might you find some 6x6 remnants?? M&M of course! We have some in the store for \$5.00 ready to be painted!!

#mmlumber #halloweenproject

Posted 10-12-21:

**Back story: last year OSU did not allow fans at basketball games. Jim had a cardboard cut out and 'attended' each game. This cardboard cut out sits in the accounting office desk when he is not here.
 This morning was a little chilly...so someone put their M&M Lumber zip up on Jim to keep him warm. Always being thoughtful around here.

#mmlumber #osubasketball

Did you know?

M&M Lumber prides itself on stocking a lot of items needed in your project. There are lots of times we hear 'I didn't know you had that' or 'not everyone carries those'.

Here are a few items you may not know we carry:



We keep in stock 9' x 100' house wrap. It is lightweight and installs

Did you know we stock 3 colors of MoistureShield composite decking?

easily. Designed for permeability, allows vapor to escape instead of building-up potentially deteriorating wall-system components. Hangs tough before, during and after installation. Woven design resists tears and rips that can occur during installation or in windy conditions. UV stabilization protects against exposure to the sun, which can weaken other house wraps.

Also available is Tyvek house wrap along with other window flashing and door tape.

It's true!! We have in stock and ready to be picked up today, 1x6 16' grooved; Bridle, Canoe, and Cape cod grey.

One advantage of composite decking is the fact it's a green or eco-friendly building material that combines recycled plastic with wood. While there are many companies that produce this style of decking, the folks at MoistureShield excel in this area.

Come check it out and we can tell you more!

News you can use!

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**Specializes in Quality Lumber and Selection.
Supplying Builders and Homeowners.**

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Monday-Friday 7:00 am - 5:00 pm
Saturdays 7:30 - 12:00 pm



Get Social with us!

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